ECONOMIC DEVELOPMENT

& COMMUNICATIONS

Monthly Report - November 2024



The City of Turlock's 3rd annual job fair took place on 11/13/2024, and hosted 58 employers and 390 jobseekers.

3RD ANNUAL CITY OF TURLOCK

GROWTH

JOB FAIR



Business Retention and Expansion (BRE)

Business Retention and Expansion (BRE) is a critical component of economic development. The primary focus of BRE initiatives is to support existing businesses within the City.

Existing businesses contribute significantly to job creation and economic stability. By helping them grow, communities can sustain economic health and reduce the risk of business closures.

During the months of November 2024, City of Turlock Economic Development Department staff met with 26 local businesses.

*Annual Business Retention and Expansion (BRE) Visits: 98 meetings and counting! (reporting period is 7/1/2024 - June 30/2025)

Pictured Below:

- -Central Valley Business Expo 11/8/2024
- -CEO of Opportunity Stanislaus, Dave White and Economic Development Director for City of Turlock, Anthony Sims





Pictured Below:

- -Business Seminar at Central Valley Business Expo
- -Attendees at the Central Valley Business Expo exploring the resource section of the expo.







Business Retention and Expansion (BRE)

New Business Spotlight:

Gray's Tavern 130 W. Main Street, Turlock, CA 95380 209.778.7700 contact@graystavern.com

Hours of Operation: Open Daily @ 11a.m. Football Sundays @ 10 a.m. Closed Tuesdays

Social Media Accounts:

https://www.instagram.com/grays_tavern/?hl=en https://www.facebook.com/profile.php?id=61568560884337













Workforce Development - Talent Development

Workforce development within economic development refers to a set of strategies and activities designed to enhance the skills, knowledge, and capabilities of the local labor force to meet current and future economic and industry needs.

It is an important element of economic development because a well-trained and adaptable workforce is vital for attracting and retaining businesses, fostering innovation, and driving economic growth.



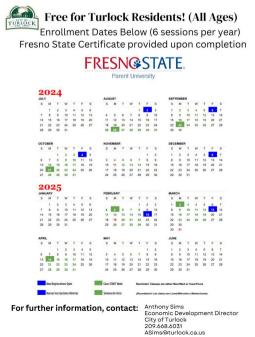


Free Fresno State - Parent University Virtual Courses for All Turlock Residents!

The City recently partnered with Fresno State - Parent University to offer no-cost virtual courses to all Turlock residents (of all ages). Upon completion of each 4 week course, participants will receive a certificate from Fresno State University. There were 103 registrations for the first session that started in October 2024.

To register for future courses visit: https://cge.fresnostate.edu/oced/parent-university.html













Workforce Development - Talent Development

3rd Annual City of Turlock Job Fair

The annual City of Turlock Job Fair took place Wednesday, November 13, 2024 from 10 a.m. - 2 p.m. at New Life Christian Center. This year's event featured 58 local employers and over 380 jobseekers!

Participating employers included:

- US Cold Storage
- Associated Feed
- Dust Bowl
- Turlock Sports Park
- Bronco Wine
- California Dairies
- City of Turlock
- Turlock Police Department
- Fastenal
- Garton Tractor
- Hilmar Cheese
- American Medical Response
- Stanislaus County Sheriff's Department
- Pactiv Evergreen
- Supherb Farms
- and more!









Attraction

Attraction strategies within economic development are designed to draw new businesses, industries, and investments to a region. These strategies typically involve a combination of marketing, incentives, infrastructure development, and partnership-building to create a compelling case for businesses to relocate or expand.

In November 2024, the City of Turlock Economic Development and Development Services staff announced the breaking news that Chick Fil A is coming to Turlock!





From the Turlock Journal Article:

"We've been working on this for about 15 months now," said Sims. "It's a very important project. The mayor (Amy Bublak) has been instrumental in this, the planning team, engineering, leadership ... we've all had a hand in this." - Anthony Sims, City of Turlock Economic Development Director

Sims hopes that Chick-fil-A is just the tip of the iceberg for Turlock business expansion. "We want to go after businesses that our community wants," said Sims. "They've expressed desires for HomeGoods, Chick-fil-A, Trader Joe's, Sprouts, Cabela's, Topgolf ... so we want to go after these types of businesses and let them know about Turlock."

HomeGoods opened in Turlock this past summer. Trader Joe's is a high-end grocery store chain, Sprouts Farmers Market offers natural and organic foods; Cabela's is a retailer that specializes in outdoor equipment; and Topgolf is a sports-entertainment driving range.

Read the full Turlock Journal article here:

https://www.turlockjournal.com/news/local/turlock-lands-chick-fil-a-sets-its-sights-on-trader-joes-others/



Business Workshops

Supporting start-ups and entrepreneurs is a strategic investment within economic development. Innovation can drive new ideas, technologies, and create the "Spark" of a new business to open up, resulting in job creation, and adding more value to the local economy. One of the ways that the City of Turlock supports start-ups and entrepreneurs is by providing no-cost business workshops and implement business development programs. Business workshops take place within the City of Turlock monthly, and have different topics and strategies presented by different guest speakers.

City of Turlock Small Business Development & Assistance Program

In collaboration with Pressert Marketing, the City of Turlock's newly launched Small Business
Development and Assistance Program provides strategic consulting and business development
strategies to elevate Turlock small businesses. The businesses eligible to participate must be Turlock
businesses that have a business license with the City of Turlock, operate out of a commercial location in
Turlock, have no more than 50 employees, and not be part of a franchise or corporate chain.

The business development program is limited to 100 businesses and will provide up to \$3,500 (while funds last) for online business ads through Google Search Ads and Meta (Facebook/Instagram) Ads.



For more information on City of Turlock business workshops & business development programs please reach out to:

Anthony Sims - Economic Development Director ASims@turlock.ca.us

Enroll Here:



Community Events

City of Turlock Communications Plan

- The City of Turlock is in the beginning stages of putting together a City of Turlock Communications Plan.
- Members of the public are encouraged to share constructive feedback and identify the ways to improve City communication.
- Please take the short six (6) question survey below!
- Stay tuned for exciting updates as our new Communications Plan takes shape in the months ahead.



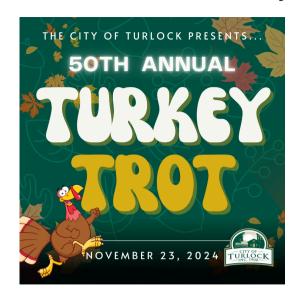
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Community Events















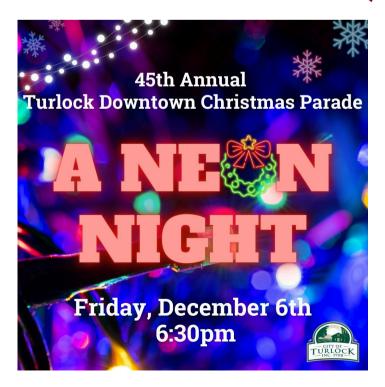
Community Events

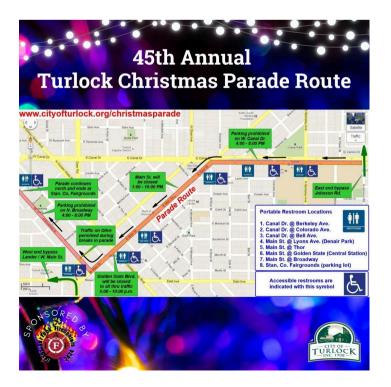














Holiday Lights Shuttle

Our free Holiday Lights Shuttle is back!

Enjoy a 45 minute tour of the best holiday light displays in Turlock from 12/9-12/14, including Christmas Tree Lane

Advance reservations are required; bookings available on/after Mon., 12/2. For more info visit www.turlocktransit.com/HolidayLights





Free Rides in December!





C O M M U N I C A T I O N S U P D A T E

Did you know?

You can stay up to date on City of Turlock announcements and information by visiting the following website and social media pages.



https://www.cityofturlock.org/

facebook

https://www.facebook.com/CityofTurlockCityHall https://www.facebook.com/CityofTurlockEconomicDevelopment



https://www.instagram.com/city.of.turlock



https://www.linkedin.com/company/city-of-turlock/

To stay up to date on FREE business workshops, resources, and events visit:



www.cityofturlock.org/businessresources